

METHODOLOGY

For setting the integrated assessment of the offers for Selection of a legal advisor for providing legal services for the project Interconnector Greece-Bulgaria

Criterion for nomination of a contractor — „Economically most advantageous tender“.

Applicants' offers will be assessed as per the following parameters:

1. **Quality of the technical offer (T_{tech.}) - 80%**
2. **Price offered (C_{price}) – 20%**

The integrated assessment is set using the following formula:

$$IA = T_{tech} \times 80\% + C_{price} \times 20\%$$

T_{tech} and C_{price} will be assessed as set here forth in the document.

QUALITY OF THE TECHNICAL OFFER – (T_{tech.})

The score of the technical offer is set as per Quality of the technical offer parameter with a total maximum number of points – 100 assigned by the Contracting Entity according to the following formula:

T_{tech.} = T₁ + T₂ + T₃, where:

T₁ – familiarity with the specific cross-border gas project risks and relevant mitigation structures – maximum number of points 25;

T₂ – familiarity and technical proposal in structuring the required documentation in compliance with the involved legal and regulatory framework as the case may be (English, Bulgarian and Greek legislation, the European regulatory framework as endorsed by the Bulgarian and Greek Regulatory frameworks) for the specific cross-border gas project in accordance to the Technical Scope of Work and the Contracting Entity requirements as per the Technical Specification – maximum number of points 40;

T₃ – Proposal for organization, distribution of roles and tasks in the team considering expertise and qualifications - maximum number of points 35;

Awarding points for each of the sub-parameters shall be done through an expert assessment of each of the committee members as per the following criteria:

T _{tech.} „Quality of the technical proposal“ parameter	Total number of points 100
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Sub-parameter T₁ – familiarity with the specific cross-border gas project risks and relevant mitigation structures	maximum number of points - 25
Maximum number of points for this sub-parameter is awarded to a technical offer of an applicant which has demonstrated excellent knowledge of the development of the project, its technical offer takes into account project specifications, cross-border risks and specific features of the gas sector in the region where the project is implemented. There are adequate proposals for risk management and mitigation structure	25
15 points are awarded to a technical offer of an applicant which has demonstrated good knowledge of the development of the project, its technical offer takes into account specific risks of similar or analogical projects and reflects practices and trends in the gas sector.	15
5 points are awarded to a technical offer of an applicant which shows good overall knowledge of the project, its technical offer reflects general aspects of similar projects without taking into account features specific for the sector or for other projects.	5
Sub-parameter T₂ - proposals and an approach for structuring required documentation in compliance with the legal and regulatory framework	maximum number of points - 40
40 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and contains grounded and justified proposals for providing the services and structuring the project in compliance with the legal and regulatory framework. The Offer shows excellent knowledge of applicable legislation and describes and the approach takes into account specific applicable documents typical of the project.	40
30 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and contains general proposals for providing the services and structuring the project in compliance with the legal and regulatory framework. The offer shows good knowledge of applicable legislation.	30
20 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and makes a general and abstract connection with the requirements of the legal and regulatory framework. The offer lists applicable legislation without specifics for the particular project	20
10 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority	10
T₃ - proposals for organization and participation of a team, distribution of roles and tasks in the team considering expertise and qualifications	maximum number of points - 35
35 points are awarded to an offer which presents an organization and distribution of tasks for performance of the services which shows how the partners and team members who have experience and ensure compliance of services with	35

national legislation will participate. The implementation organization proposed guarantees that the services will comply with applicable requirements and demonstrates how internal control for their compliance will be exercised.	
25 points are awarded to an offer which presents an organization and distribution of tasks for performance of the services which shows how the partners and team members who have experience and ensure compliance of services with national legislation will participate.	25
15 points are awarded to an offer which describes participation and allocation of tasks of partners and team members who are in charge of compliance with national legislation.	15
5 points are awarded to an offer which contains organization and distribution of tasks in a schematic way.	5

Price – the assessment of the prices offered is set as an assessment of the fixed amount proposed for implementation of the services and an assessment of individual hour rates. For the purposes of assessment an average hour rate from individual hour rates of team members is applied. Average hour rates are only for the purposes of assessment.

C_{price} is the assessment of the price offered which is set by the formula

$C_{price} = (C_{min1}/C_{n1}) \times 80 + (C_{min2}/C_{n2}) \times 20$, where:

C_{min1} is the minimum fixed price for performance of the services offered;

C_{min2} is the minimum average hour rate offered by each applicant;

C_{n1} and C_{n2} is the price of the two above offered by participant n.