



METHODOLOGY

**For setting the integrated assessment of the offers for
Selection of a Tax Legal Consultant for provision of services related to the development and
implementation of the Project for Gas Interconnector Greece-Bulgaria in accordance with the final
investment decision.**

Criterion for nomination of a contractor — „the economically most advantageous offer“

Applicants' offers will be assessed as per the following parameters:

1. **Quality of the technical offer ($T_{tech.}$)**
2. **Price offered (C_{price})**

The integrated assessment is set using the following formula:

$$IA = T_{tech} \times 70\% + C_{price} \times 30\%$$

Ttech and Cprice will be assessed as set here forth in the document.

QUALITY OF THE TECHNICAL OFFER – ($T_{tech.}$)

The score of the technical offer is set as per Quality of the technical offer parameter with a total maximum number of points – 100 assigned by the Contracting Entity according to the following formula:

$T_{tech.} = T_1 + T_2 + T_3$, where:

T_1 – familiarity with the specific risks for cross-border gas projects and relevant mitigation measures in respect with its tax and fiscal legal framework – maximum number of points 25;

T_2 – approach for implementation of the services for the IGB project especially in cross border context – maximum number of points 40;

T_3 – Proposal for organization, distribution of roles and tasks in the team considering expertise and qualifications - maximum number of points 35;

Awarding points for each of the sub-parameters shall be done through an expert assessment of each of the committee members as per the following criteria:

T_{tech} „Quality of the technical proposal“ parameter	Total number of points 100
Sub-parameter T₁ – familiarity with the specific risks for cross-border gas projects and relevant mitigation measures	maximum number of points - 25
Maximum number of points for this sub-parameter is awarded to a technical offer of an applicant which has demonstrated excellent knowledge of the development of the project, its technical offer takes into account project specifications including fiscal and tax aspects, cross-border risks and specific features of the gas sector in the region where the project is implemented. There are adequate proposals for risk management and mitigation structure	25
15 points are awarded to a technical offer of an applicant which has demonstrated good knowledge of the development of the project, its technical offer takes into account specific risks of similar or analogical projects including fiscal and tax aspects, and reflects commonly applied practices and trends in the gas sector.	15
5 points are awarded to a technical offer of an applicant which shows good overall knowledge of the project, its technical offer reflects general aspects of similar projects without taking into account features specific for the sector or for other projects.	5
Sub-parameter T₂ - approach for implementation of the services for the IGB project especially in cross border context	maximum number of points - 40
40 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and contains grounded and justified proposals for providing the services and structuring the project in compliance with the specific tax and fiscal legal framework. The Offer shows excellent knowledge of applicable legislation and the approach takes into account specific documents/regulations for tax and fiscal treatment that might be applicable for the Project.	40
30 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and contains general proposals for providing the services and structuring the project in compliance with the specific tax and fiscal legal framework. The offer shows good knowledge of applicable legislation.	30
20 points are awarded to an offer which complies with the Technical scope of work and the requirements of the Contracting authority and makes a general and abstract connection with the requirements of the tax and fiscal legal framework. The offer lists applicable legislation without specifics for the particular project	20

10 points are awarded to an offer which complies with the Basic content of the Technical scope of work and the requirements of the Contracting authority	10
T₃ - proposals for organization and participation of a team, distribution of roles and tasks in the team considering expertise and qualifications	maximum number of points - 35
35 points are awarded to an offer which presents an organization and distribution of tasks for performance of the services which shows how the partners and team members who have experience and ensure compliance of services with applicable legislation will participate. The implementation organization proposed guarantees that the services will comply with applicable requirements and demonstrates how internal control for their compliance will be exercised.	35
25 points are awarded to an offer which presents an organization and distribution of tasks for performance of the services which shows how the partners and team members who have experience and ensure compliance of services with applicable legislation will participate.	25
15 points are awarded to an offer which describes participation and allocation of tasks of partners and team members who are in charge of compliance with applicable legislation.	15
5 points are awarded to an offer which contains organization and distribution of tasks in a schematic way.	5

Price – the assessment of the prices offered is set as an assessment of the fixed Total Lump Sum amount proposed for implementation of the Key Tasks 1 to 3 and an assessment of individual hour rates per a position in the team for performing Supporting Tasks. For the purposes of assessment, an average hour rate from individual hour rates of team members shall be applied. Average hour rates are only for the purposes of assessment.

C_{price} is the assessment of the price offered which is set by the formula

$C_{price} = (C_{min1}/C_{n1}) \times 80\% + (C_{min2}/C_{n2}) \times 20\%$, where:

C_{min1} is the lowest fixed Total Lump Sum price for performance of the services offered by a participant ;

C_{min2} is the lowest average hour rate offered by a participant ;

C_{n1} and C_{n2} is the price of the two above offered by participant n.